

## E=0: ROLE PROFILE – COMMERCIAL AND CONSUMER CONTRACTING

*Desirable, warm, affordable homes for life*

Title:	Energiesprong solution developer (contracting)
Reports to:	Head of Energiesprong UK market development team (UK-MDT)
Location:	Flexible (option for home-based working) Role requires some remote-working at partner premises across the UK Role may require occasional international travel (mainly NL, FR, BE)
Remuneration:	Competitive; 0.4 FTE (2 days per week); 8 months' contract

### 1. Purpose

To develop, test and improve contracts that will enable the implementation of net zero energy retrofits as part of the Energiesprong UK programme. The main purpose of this role is to provide contract templates to housing providers and industry partners for the delivery of early Energiesprong demonstration properties as part of the Interreg NWE [E=0 project](#), and to broaden the learning into the wider Energiesprong UK partnership. This will include:

- Drafting of contract templates, starting with head of terms and referring to existing legal templates used by the sector (where appropriate)
- Working with Energiesprong UK partners to test and improve the first draft contracts
- Developing final contract templates to be used for contracting the E=0 early market demonstrators
- Capturing the learning from the initial contracting phase of E=0 to feed into the wider Energiesprong roll out

The Energiesprong solution developer (contracting) will be in charge of drafting a suite of contracts to be used by the E=0 project partners and the wider Energiesprong UK partnership. These contracts will include:

- Performance-based contract between a housing provider and industry for the installation of an Energiesprong solution (major works)
- Contract between housing provider and industry for the maintenance of an Energiesprong solution (linked to long-term performance guarantee)
- Energy service plan between housing provider and tenant (monthly energy bundle)
- Data protection and privacy safeguard between tenant and industry (to allow for monitoring and solution improvement without compromising privacy)

As being part of the Energiesprong UK Market Development Team the solution developer (contracting) should also make recommendation for legislative change that would improve the contracting solutions for a scalable Energiesprong market in the UK.

## 2. Context

Energiesprong radically changes the way that we think of asset management and improving homes. Instead of specifying building elements, it sets a performance target, which solution providers guarantee. With on-site energy generation and significant energy saving, it also limits the tenants' exposure to energy costs. The Energiesprong approach is based on a viable business case to achieve a scalable market, using the social housing sector as a catalyst.

Energiesprong uses EU funding and membership fees to succeed in its mission. This role is being funded through the European Union Interreg NWE project *E=0*, one of two EU projects to scale up the success of Energiesprong internationally. The role is therefore being commissioned by the National Energy Foundation, which is the registered main UK partner in *E=0*. NEF is hosting the independent UK-MDT on behalf of Energiesprong UK partners.

## 3. Role capabilities

Energiesprong UK are taking a market transformation approach to make performance-assured retrofits commercially financeable and scalable. To achieve this a number of market conditions will need to be changed so that housing providers can invest and industry is incentivised to innovate. This is the main role and purpose of the Energiesprong Market Development Teams. Energiesprong is focusing on "to create what is needed" instead of focusing on "to do what is possible".

This will require from the UK-MDT that team members collectively and individually take a leadership role. This is only possible if the team has vision and can act boldly using also unconventional approaches to break through the status quo. Expert knowledge is relevant, but a clear sense of direction is more important. The role therefore requires a 'can-do' attitude, lateral thinking; creativity in finding new approaches for what may seem impossible challenges; the ability to inspire others and a personal drive for the objectives of Energiesprong. Strong analytical skills to identify and resolve issues are as important as strong interpersonal skills to develop robust relationships within the UK-MDT and with partnering organisations.

## 4. Key Outputs

- Suite of contracts for the use of *E=0* project partner and the wider Energiesprong UK partnership
- Feedback from first set of contract templates being used in the *E=0* to improve the contracting for initial scaling volumes
- Recommendations for legislative change to improve the contracting solutions to enable a mass market for Energiesprong in the UK

## 5. How to apply

Please submit your application with a cover letter and CV to [recruitment@energiesprong.uk](mailto:recruitment@energiesprong.uk)