

## ROLE PROFILE

### > HEAD OF ENERGIESPRONG UK MARKET DEVELOPMENT TEAM

<b>Title:</b>	Head of Energiesprong uk market development team
<b>Reports to:</b>	Energiesprong Programme Director
<b>Location:</b>	Flexible and requires some remote-working at partner premises across the UK The role may require occasional international travel (mainly NL, FR, BE)
<b>Salary:</b>	Competitive (3-4 days per week contract) <b>Strong preference to contract through sole contractor arrangement</b>
<b>Enquiries:</b>	Ron van Erck: +31611783881 or <a href="mailto:ron@energiesprong.eu">ron@energiesprong.eu</a>

## PURPOSE

To direct the work of the Energiesprong uk market development team. Responsible for developing the market for net zero energy retrofits under the Energiesprong uk programme. This includes:

- > Strategic planning and delivery of the Energiesprong market transformation programme through;
  - > A team of ±8 highly qualified, self-starting and experienced professionals (UKMDT)
  - > Energiesprong partners (housing organisations and front running construction companies)
- > Areas of work include: business case, regulatory/policy constraints, finance requirements, housing stock/investment, industry solution design, contracting, energy performance contracting/monitoring;
- > Overall responsibility to provide ready-to-use tools, templates and guidance for the procurement and contracting of Energiesprong solutions;
- > Establishing and maintaining key relationships at senior level to promote Energiesprong and to achieve an enabling policy, regulatory and funding environment.

Working in a non-hierarchical structure, the post holder will ensure strategic direction and alignment of the other members of the Energiesprong UK-MDT. The role will work with and be supported by the Dutch Energiesprong Programme Director (who is directing the international coalition).

## CONTEXT

Energiesprong is a revolutionary approach to delivering attractive ‘whole-house’ refurbishments with a net-zero energy performance guarantee that makes the solution commercially financeable and scalable. Kick-started in the Netherlands, the programme has already delivered over 1300 net-zero energy refurbishments as part of an 111,000-volume deal between housing associations and industry.

More info on [Energiesprong.eu](https://energiesprong.eu) and <https://vimeo.com/157295885>



## > Desirable warm affordable homes for life.



Energiesprong uk is an independent market development team making net zero energy retrofits commercially financeable and scalable in the UK. To achieve this many market conditions will need to be changed so that housing providers/owners can invest and industry is incentivised to innovate. This requires a strong leader with vision who can act boldly to take an unconventional approach to break through the status quo.

## SKILLS

### > ESSENTIAL

1. Entrepreneurial mind-set and a record to set up and drive forward commercially viable initiatives.
2. Experience in bigger picture/public policy related issues.
3. Significant private sector experience.
4. Experience of working in the energy field (preferably) or tech manufacturing industry.

### > DESIRABLE

1. Government or Consultancy experience
2. Leading a team of experts

## CHARACTERISTICS

- > Skill to reduce complexity rather than add it.
- > Able to effectively steer on results to achieve a long-term vision
- > Audacious, decisive, creative and intelligent
- > Humble and a supportive team leader instead of an authoritarian boss with ego

**This must be accompanied by a personal drive for the objectives of Energiesprong.**

Energiesprong uses EU funding and membership fees to succeed in its mission. This role is being funded through two European Union projects, the first a Horizon 2020 programme Transition Zero and the second an Interreg NWE project E=0 to scale up the success of Energiesprong internationally. The role is therefore being commissioned by the National Energy Foundation, which is the registered lead UK partner in the Transition Zero programme and the UK project partner on E=0. NEF is hosting the independent UK-MDT on behalf of Energiesprong UK partners.

## How to apply

Please submit your application with a cover letter and CV to [recruitment@energiesprong.uk](mailto:recruitment@energiesprong.uk)

